



VALENCIA Y SANCHEZ AVIATION SOLUTIONS, S.C.



## Experience

VyS is a law Firm created in 2016 by lawyers specialized in Aviation Law with a vast experience in aviation matters in Mexico and an active participation in the aeronautic sector.

We are committed to provide personal, dedicated and prompt attention to our clients, from a profound knowledge of the valid and in profound effect national and international aviation legislation, with an innovative perspective that suits the current needs of the industry.

Our founding partners have over 20 years of experience in Aviation Law, which has allowed them to have a close relationship with Mexican authorities and key actors involved in the aviation sector. Its members have been ranked as a specialized aviation lawyers in Mexico by the publication Chambers & Partners since 2014 and as a specialized law Firm since 2021.



## Areas of Practice

### Aviation

VyS experience relays in regulatory matters related to obtaining exploitation permits for private and commercial, schedule and non-schedule air carriers that operate into Mexico, traffic rights approvals, aircraft and routes incorporations, schedules and slots approvals, as well obtaining authorizations for several commercial agreements, such as code share, aircraft interchange, dry and wetlease, block of space, and any other operational regulatory procedures that allows the proper and efficient development of our clients activities, in accordance to what is established in the valid and in force Mexican legislation.

We advise our clients in matters related to compliance of Mexican applicable laws and regulations derived from their operation into Mexican territory, such as capacities granted by bilateral air transport agreements, foreign trade, immigration, foreign investment, consumers law and aviation liability and insurance advising airlines in respect to damage claims and responsibilities.

### Tax Law

VyS specializes in tax consulting and advising to its clients in the execution of commercial domestic and foreign transactions, in accordance to Mexican law and international treaties to avoid double taxation executed by Mexico. Our firm has additionally provided legal assistance to its clients in administrative procedures such as tax audits, tax reimbursements, criteria confirmation from Mexican authorities, among others.

## **Areas of Practice**

### **Corporate Law (Business Law)**

VyS specializes in advising domestic and foreign clients from the incorporation of any type of companies, corporations or non-profit entities in Mexico, as well as in the structuring of its administrative bodies, granting of powers of attorney, shareholders or partners meeting minutes, through the liquidation of the companies and entities, providing assistance in the adequate corporate life cycle of said companies and entities in Mexico. VYS also specializes in mergers, corporate split-offs and corporate restructuring, as well as compliance with foreign investment regulations. Another area of expertise is the elaboration, review and negotiation of commercial and civil agreements. These aspects are complemented by tax advice.

### **Administrative and tax litigation**

VyS specializes in the strategy design in matters related to challenges or legal actions in tax matters before federal and local courts, such as administrative cases, related to governmental acquisition agreements, through administrative legal challenges, trial before administrative courts and judicial courts. Our Firm provides legal assistance related to the strategy and defense implementation against tax determinations.





## Principal Clients

We have the honor of representing several international air carriers such as:

- Air Canada
- Qatar Airways
- Copa Airlines
- Wingo
- CAL Cargo, Airlines, LTD
- Plus Ultra Líneas Aéreas
- Arla Foods México
- Arizona State University Foundation

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